



**ROCCOMAR, INC.**

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**Labor Category Rates: Roccomar, Inc. GSA Proposed Labor Rates for 2007-2011**

| Labor Category                      | Year 1                    |                             | Year 2                    |                             | Year 3                    |                             | Year 4                    |                             | Year 5                    |                             |
|-------------------------------------|---------------------------|-----------------------------|---------------------------|-----------------------------|---------------------------|-----------------------------|---------------------------|-----------------------------|---------------------------|-----------------------------|
|                                     | Customer Site Rate (2007) | Contractor Site Rate (2007) | Customer Site Rate (2008) | Contractor Site Rate (2008) | Customer Site Rate (2009) | Contractor Site Rate (2009) | Customer Site Rate (2010) | Contractor Site Rate (2010) | Customer Site Rate (2011) | Contractor Site Rate (2011) |
| Program Manager                     | \$ 129.85                 | \$ 150.63                   | \$ 135.04                 | \$ 156.66                   | \$ 140.45                 | \$ 162.92                   | \$ 146.06                 | \$ 169.44                   | \$ 151.91                 | \$ 176.22                   |
| Project Manager I                   | \$ 109.23                 | \$ 126.70                   | \$ 113.60                 | \$ 131.77                   | \$ 118.14                 | \$ 137.04                   | \$ 122.87                 | \$ 142.52                   | \$ 127.78                 | \$ 148.22                   |
| Subject Matter Expert               | \$ 145.63                 | \$ 168.93                   | \$ 151.46                 | \$ 175.69                   | \$ 157.51                 | \$ 182.71                   | \$ 163.81                 | \$ 190.02                   | \$ 170.37                 | \$ 197.62                   |
| Software Manager                    | \$ 114.07                 | \$ 132.34                   | \$ 118.63                 | \$ 137.63                   | \$ 123.38                 | \$ 143.14                   | \$ 128.31                 | \$ 148.86                   | \$ 133.45                 | \$ 154.82                   |
| Principle IT Architect/<br>Engineer | \$ 127.43                 | \$ 147.82                   | \$ 132.53                 | \$ 153.73                   | \$ 137.83                 | \$ 159.88                   | \$ 143.34                 | \$ 166.28                   | \$ 149.08                 | \$ 172.93                   |
| IT Architect/Engineer               | \$ 86.16                  | \$ 99.95                    | \$ 89.61                  | \$ 103.95                   | \$ 93.19                  | \$ 108.11                   | \$ 96.92                  | \$ 112.43                   | \$ 100.80                 | \$ 116.93                   |
| Software Engineer/<br>Analyst III   | \$ 89.81                  | \$ 104.17                   | \$ 93.40                  | \$ 108.34                   | \$ 97.14                  | \$ 112.67                   | \$ 101.02                 | \$ 117.18                   | \$ 105.06                 | \$ 121.86                   |
| Software Engineer/<br>Analyst II    | \$ 70.40                  | \$ 81.65                    | \$ 73.22                  | \$ 84.92                    | \$ 76.14                  | \$ 88.31                    | \$ 79.19                  | \$ 91.85                    | \$ 82.36                  | \$ 95.52                    |
| Software Engineer/<br>Analyst I     | \$ 55.82                  | \$ 64.76                    | \$ 58.05                  | \$ 67.35                    | \$ 60.37                  | \$ 70.04                    | \$ 62.79                  | \$ 72.85                    | \$ 65.30                  | \$ 75.76                    |
| Senior Systems Engineer             | \$ 80.10                  | \$ 92.92                    | \$ 83.30                  | \$ 96.64                    | \$ 86.64                  | \$ 100.50                   | \$ 90.10                  | \$ 104.52                   | \$ 93.71                  | \$ 108.70                   |
| Systems Engineer                    | \$ 65.53                  | \$ 76.02                    | \$ 68.15                  | \$ 79.06                    | \$ 70.88                  | \$ 82.22                    | \$ 73.71                  | \$ 85.51                    | \$ 76.66                  | \$ 88.93                    |